# **HOW TO MARKET YOUR PROPERTY**

In an effort to assist property owners who wish to rent out their home or business to motion picture production companies, the California Film Commission (CFC) has prepared the following information to help you promote your property. These are some ideas to think about before you get started.

#### ADVERTISE TO LOCATION PROFESSIONALS

The CFC's Location Professionals List includes names and addresses of some 400 freelance location managers, location scouts and location assistants in the motion picture production industry. After you create a brochure with photographs of your property, mail it to everyone on the list. Please remember to send copies to the California Film Commission's Location Resource Center for distribution to clients doing research in our Location Library.

To obtain the mailing list, please send a check payable to:

CALIFORNIA FILM COMMISSION ATT'N: Location Professionals List 7080 Hollywood Blvd., Suite 900 Hollywood, CA 90028

Cost for the list to be sent is \$6.00, or \$54.00 for pre-printed labels. You may also come to our office, located at the southeast corner of Hollywood and La Brea, to pick up a copy of the mailing list (\$5.00 for the list, or \$50.00 for pre-printed labels).

If you have any questions regarding the mailing list or any of the additional information provided in this notice, please call us at 323.860.2960 x 102.

### **CONTACT YOUR LOCAL FILM LIAISON IN CALIFORNIA, STATEWIDE (FLICS)**

The CFC maintains a network of 57 local film commissions who will be able to assist you in marketing your property in your region of California. Please <u>click here</u> to find your FLICS. Let your local film office know you have property in their area available for use as a film location. They may also want to receive copies of your brochure.

#### LEARN HOW TO HOST MOTION PICTURE FILMING

To help you understand the process of hosting filming, the CFC publishes the guidebook Your Property in a Starring Role outlining issues you will likely encounter from the first time you receive a call from a location scout, to when the last truck drives away from your property. The Entertainment Industry Development Corporation (EDIC) / Los Angeles Film Office also publishes a similar document entitled Make Your Property A Star.

### PROMOTE YOUR PROPERTY AT LOCATION MANAGER WEBSITES

The location marketing websites listed below are another effective way to promote your property to the film industry. These are companies created by location managers who will photograph your property and publicize it to the industry. Some of these are free sites where you are able to post your own photographs at no charge. Our office provides these leads to help you help the State of California remain the premier location to film. The CFC does not endorse any of the companies on the following list which are provided for informational purposes only.

### HomeShootHome.com

online location marketing and photography service 626,794,1616

### InstantLocations.com

online database to post your photos 310.697.3282

## IWantFilming.com

secure online database and photography service reaching 80% of all studio location managers and scouts 877.FILMING or 877.34.6464 (toll free) office 310.373.3835

<u>LocationManagers.org</u> Location Managers Guild of America (LMGA) professional organization of location mangers and scouts post your location photos to member emails 310.967.2007

### <u>LocationScout.com</u>

post your location photos for free

## LocationTalk.com

accepts free online postings

### **USA-Locations.com**

online database to post your photos

## **LOCATION SERVICE RESOURCES**

Location service companies will represent your property and act as an "agent." These companies offer properties they represent to production companies for a fee. They may charge a listing fee along with taking a percentage of your location fee. A comprehensive list of location service libraries maintained by these companies can be found online in the <u>LA411 directory</u>. Some location service libraries may offer you the ability to post images online.

Please be advised, that if a location service company asks to represent your property for a percentage of the location fee, State law requires the company to have a real estate broker's license. You may want to see the license to ensure that you are dealing with a reputable service or <a href="search for the company name online">search for the company name online</a> at the California Department of Real Estate license lookup database. A number of professional location services do conduct their business without following this state provision.

#### INFORM YOURSELF ABOUT CONSUMER AND SECURITY ISSUES

Anytime you feel it may be necessary to inquire about the status of a location professional asking to photograph your property as a potential location site, do not hesitate to contact a local film commission or the CFC. Please provide the name of the individual and the company they represent. A staff member will let you know if they have worked with or have issued filming permits to any of the names you mention.

Better Business Bureau (Search by Zip Code)

California Film Commission 323.860.2960 x 123

California Secretary of State Business Search

Federal Trade Commission (Southern California)

Federal Trade Commission (Northern California)

The Internet Movie Database (IMDb)

**LA411 Location Managers List** 

Location managers are extremely busy professionals and *prefer not* to be called about your property

<u>Location Managers Guild of America (LMGA)</u> 310.967.2007

<u>Location Managers Union - Teamsters Local 399</u>
A number of location managers do work non-union 818.985.7374

Los Angeles County Recorder Fictitious Business Name System

Thank you for taking the time to review these marketing options for promoting your film location.

If you have any questions do not hesitate to call the CFC for clarification.